



## Term Contract

Vendor No. 100048034  
Contact Bob Coleman  
Your reference

COLEMAN DAIRY  
5801 ASHER  
LITTLE ROCK AR 72204

Contract No. 4600012564  
Date 03/08/2007

Contact Amy L. Stoddard  
Telephone 501-324-9316  
Fax 501-324-9311

Our ref. ST  
Incoterms FOB  
DESTINATION

Send Invoice To:Ship To:

COLEMAN DAIRY  
5801 ASHER  
LITTLE ROCK AR 72204

Valid from: 03/08/2009  
Valid to: 03/07/2010

\*\*\*\*\* PRICE CHANGES EFFECTIVE 07/01/2009 \*\*\*\*\*

REFERENCE TRACKING NUMBER SP-07-0217

COMMODITY: DAIRY  
CONTRACT TYPE: TERM (OUTLINE AGREEMENT)

CONTRACT PERIOD: March 08, 2009 THROUGH March 07, 2010

THIS CONTRACT MAY BE EXTENDED FOR ONE (1) ONE YEAR EXTENSIONS OR A PORTION THERE OF, IF MUTUALLY AGREED UPON, IN WRITTING BY THE OFFICE OF STATE PROCUREMENT AND THE VENDOR.

THIS IS A TERM CONTRACT ISSUED BY THE OFFICE OF STATE PROCUREMENT. THIS IS NOT AUTHORITY TO SHIP. A SEPARATE PURCHASE ORDER WILL BE ISSUED. THIS CONTRACT CONSTITUTES ACCEPTANCE OF YOUR BID ALONG WITH ALL TERMS AND CONDITIONS THEREIN AND SIGNIFIES THE OFFERER'S KNOWLEDGE AND ACCEPTANCE OF ALL TERMS AND CONDITIONS SET FORTH WITHIN THE INVITATION FOR BID.

THE QUANTITY LISTED IS ESTIMATED AND NOT A GUARANTEE TO PURCHASE

BIDDER COMPANY NAME: Coleman Dairy (Turner Holdings)

CONTACT NAME/TITLE: Bob Colman  
ADDRESS: 6901 I-30  
Little Rock AR. 72209

TELEPHONE: (501) 748-1720

**GENERAL CONDITIONS AND INSTRUCTIONS TO VENDOR:**

All purchasing rules and regulations defined by the State of Arkansas apply to this document.

Purchasing Official/Fiscal Officer

7/1/09  
Date



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Fax (501) 748-1710  
Email gingerpenn@turnerdairy.com  
bobcoleman@turnerdairy.com

**PRICE ESCALATION:**

For the initial contract all prices quoted shall be firm through June 30, 2007.

It should be noted that item(s) price decrease will be expected and accepted at any time during the contract period.

During the term of this contract the opportunity for item(s) price increases will be made available once every 4 months. The vendor must submit a written request for price increases during the time frame as outlined below for their effectiveness date to the Office of State Procurement, Attn: Amy Stoddard, CPPB, Buyer.

For price changes effective July 1, 2007 through October 31, 2007 requests must be submitted between June 1, 2007 through June 15, 2007.

For price changes effective November 1, 2007 through February 29, 2008 requests must be submitted between October 1, 2007 through October 15, 2007.

For price changes effective March 1, 2008 through June 30, 2008 requests must be submitted between February 1, 2008 through February 15, 2008.

For price changes effective July 1, 2008 through October 30, 2008 requests must be submitted between June 1, 2008 through June 15, 2008.

For price changes effective November 1, 2008 through February 28, 2009 requests must be submitted between October 1, 2008 through October 15, 2008.

Written price increase requests shall be supported by documentary evidence, including manufacturer/broker discounts and charge backs to justify the increase. National commodity pricing and futures provided by independent and industry accepted market report can also be used when documentation includes the bid opening date as a base period. Price increases will be limited to the actual dollar increase per case incurred by the awarded contractor from their supplier or manufacturer. Invoices including manufacturer/broker rebates, discounts and charge backs, both prior and current to date of request, must be submitted to support your price adjustment request.

In the event of a State or National Emergency, Natural Disaster, Weather Phenomenon, State or Federal Executive Order price increase requests will be considered.

Note: Vendors shall not delay or stop deliveries pending price changes. Price changes will be effective on items with an order date after the effectiveness date. The order date is the date of the State issued purchase order to the vendor. Items that have an order date prior to the newest effectiveness date will be invoiced at the current effective price on the date of the purchase order regardless of when delivery

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is accepted.

The State reserves the right to reject any price adjustment request within 30 days of the request. No further requests for item price increase adjustment shall be considered. If the price change is not acceptable due to any reason, price will then be negotiated with the Office of State Procurement.

Should the Office of State Procurement refuse to grant a price escalation the Vendor may withdraw a line item bid if the continuance of providing such item is detrimental to the company's operations. In the event a line item is withdrawn, it will remain withdrawn for the full term of this contract. In the event an item being withdrawn is part of an "All or None" grouping the entire grouping may be withdrawn from the requesting Vendor. The Office of State Procurement reserves the right to determine if allowing the Vendor to continue supplying the remaining "All or None" grouping is in the best interest of the State.

**SUMMARY REPORTS**

Awarded vendors will be required to issue a summary report on purchases made by item number, brand, pack/size, quantity, and agencies. This report must be sent to the Office of State Procurement by May 1, 2008 to cover orders placed during the first 12 months of this contract.

A second report, covering orders for the second period of this contract, will be required by May 1, 2009, after contract expiration. Both reports should be sent to the attention of Amy Stoddard, CPPB, Buyer.

INVOICE TO: VARIOUS

F.O.B.DESTINATION: AS SPECIFIED BY AGENCY Purchase Order

**AGENCIES:**

Omega Center  
104 Walco Lane  
Malvern, AR 72104

DHS Human Development Center  
150 East Siebenmorgan Rd  
Conway AR 72032

Arkansas Veteran's Home  
Little Rock, AR 72204  
S.W. AR Community Punishment Center  
Texarkana, AR 75502

4701 W. 20th

506 Walnut

NORTHWEST ARKANSAS  
COMMUNITY PUNISHMENT CENTER  
1351 CYRO ROAD  
OSCEOLA, AR 72370

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SOUTHEAST ARKANSAS  
COMMUNITY PUNISHMENT CENTER  
7301 WEST 13TH STREET  
PINE BLUFF, AR 71602

UAMS  
Little Rock

CENTRAL ARKANSAS  
COMMUNITY PUNISHMENT CENTER  
4823 WEST 7TH STREET  
LITTLE ROCK, AR 72204

Arkansas State Police  
Little Rock AR. 72204

ARKANSAS LAW ENFORCEMENT  
TRAINING ACADEMY  
EAST CAMDEN, AR 71701

P.O. BOX 3106

Arkadelphia Human Development Center  
P.O. Box 70  
Arkadelphia, Arkansas 71923

# 1 Prator Drive

AR. State Police Academy  
Little Rock AR. 72209

HUMAN DEVELOPMENT CENTER  
JONESBORO UNIT  
4701 COLONY DRIVE  
JONESBORO, AR 72401

HUMAN DEVELOPMENT CENTER  
WARREN UNIT  
1 CENTER CIRCLE  
WARREN, AR 71671

HOT SPRINGS REHAB CENTER  
P.O. BOX 1358  
105 RESERVE  
HOT SPRINGS, AR 71901

AR HUMAN DEVELOPMENT CTR  
BOONEVILLE UNIT  
HWY 116 SOUTH  
BOONEVILLE, AR 72927

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SCHOOL FOR THE DEAF  
2400 WEST MARKHAM  
LITTLE ROCK, AR 72203

SCHOOL FOR THE BLIND  
2600 WEST MARKHAM  
LITTLE ROCK, AR 72203

HUMAN DEVELOPMENT CENTER  
ALEXANDER UNIT  
PO BOX 320  
ALEXANDER, AR 72002

ARKANSAS HEALTH CENTER  
6701 HWY 67 H CENTER  
BENTON, AR 72015-8489

South East AR. Hum. DELV. Ctr.  
Warren AR. 71667

S.E.A.C.C.P  
Pine Bluff AR. 71603

DEPARTMENT OF CORRECTION  
LEE COUNTY CORR FAC  
324 LEE  
BRICKEYS, AR 72320

DEPARTMENT OF CORRECTION  
N.W. AR WORK RELEASE  
403-B HUNTSVILLE  
SPRINGDALE, AR 72764

North West Work Release Unit  
P.O. Box 8707  
Pine Bluff AR. 71611

Benton Work Release Ctr  
Pine Bluff AR 71611

P.O. Box 6408

DEPARTMENT OF CORRECTION  
DELTA REGIONAL UNIT  
RT 1 BOX 12  
DERMOTT, AR 71638

DEPARTMENT OF CORRECTION

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NORTH CENTRAL UNIT  
HC62 BOX 300  
CALICO ROCK, AR 72519

Ar Dept of Comm. Corr  
105 West Capitol

Little Rock AR 72201

DHS Human Development Center  
150 East Siebenmorgan Rd  
Conway AR 72032

DEPARTMENT OF CORRECTION  
BENTON SERVICES  
6701 HWY 67  
BENTON, AR 72015

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Item	Material/Description	Target QtyUM	Unit Price	Amount
0010	10001740 MILK,WHOLE,GRADE A,3.25+SWEET, 1/2 PINT " " " "	225,000 each	2.08 per /10	\$ 46,800.00
	Valid from: 03/08/2007 To: 06/30/2007 Gross Price 0.21 USD 1 EA			
	Valid from: 07/01/2007 To: 10/31/2007 Gross Price 0.23 USD 1 EA			
	Valid from: 11/01/2007 To: 01/31/2008 Gross Price 0.25 USD 1 EA			
	Valid from: 02/01/2008 To: 03/31/2008 Gross Price 2.42 USD 10 EA			
	Valid from: 04/01/2008 To: 06/30/2008 Gross Price 2.32 USD 10 EA			
	Valid from: 07/01/2008 To: 09/30/2008 Gross Price 2.43 USD 10 EA			
	Valid from: 10/01/2008 To: 12/31/2008 Gross Price 2.43 USD 10 EA			
	Valid from: 01/01/2009 To: 02/28/2009 Gross Price 2.33 USD 10 EA			
	Valid from: 03/01/2009 To: 06/30/2009 Gross Price 2.05 USD 10 EA			
	Valid from: 07/01/2009 To: 12/31/9999 Gross Price 2.08 USD 10 EA			
0020	10001747 MILK, WHOLE, GRADE A,3.25+SWEET, 1/2GAL	6,000 each	1.58	\$ 9,480.00
	Valid from: 03/08/2007 To: 06/30/2007 Gross Price 1.60 USD 1 EA			

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Item	Material/Description	Target Qty	UM	Unit Price	Amount
	Valid from: 07/01/2007 To: 10/31/2007				
	Gross Price	1.76 USD	1 EA		
	Valid from: 11/01/2007 To: 01/31/2008				
	Gross Price	1.93 USD	1 EA		
	Valid from: 02/01/2008 To: 03/31/2008				
	Gross Price	1.86 USD	1 EA		
	Valid from: 04/01/2008 To: 06/30/2008				
	Gross Price	1.77 USD	1 EA		
	Valid from: 07/01/2008 To: 09/30/2008				
	Gross Price	1.86 USD	1 EA		
	Valid from: 10/01/2008 To: 12/31/2008				
	Gross Price	1.87 USD	1 EA		
	Valid from: 01/01/2009 To: 02/28/2009				
	Gross Price	1.78 USD	1 EA		
	Valid from: 03/01/2009 To: 06/30/2009				
	Gross Price	1.56 USD	1 EA		
	Valid from: 07/01/2009 To: 12/31/9999				
	Gross Price	1.58 USD	1 EA		
0030	10101148 MILK,WHOLE, GRADE A, 3.25 + SWEET, 1GAL	3,000	gallon, US	2.92	\$ 8,760.00
	Valid from: 03/08/2007 To: 06/30/2007				
	Gross Price	2.95 USD	1 GAL		
	Valid from: 07/01/2007 To: 10/25/2007				
	Gross Price	3.27 USD	1 GAL		
	Valid from: 10/26/2007 To: 01/31/2008				
	Gross Price	3.62 USD	1 GAL		
	Valid from: 02/01/2008 To: 03/31/2008				
	Gross Price	3.47 USD	1 GAL		
	Valid from: 04/01/2008 To: 06/30/2008				
	Gross Price	3.30 USD	1 GAL		

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Item	Material/Description	Target QtyUM	Unit Price	Amount
	Valid from: 07/01/2008 To: 09/30/2008 Gross Price 3.47 USD 1 GAL			
	Valid from: 10/01/2008 To: 12/31/2008 Gross Price 3.48 USD 1 GAL			
	Valid from: 01/01/2009 To: 02/28/2009 Gross Price 3.31 USD 1 GAL			
	Valid from: 03/01/2009 To: 06/30/2009 Gross Price 2.86 USD 1 GAL			
	Valid from: 07/01/2009 To: 12/31/9999 Gross Price 2.92 USD 1 GAL			
	Please deliver to: Reference Plant AR			
0040	10102240 MILK, WHOLE, GRADE A , 3.25 +SWEET, 5GAL	100 each	14.79	\$ 1,479.00
	Valid from: 03/08/2007 To: 06/30/2007 Gross Price 14.95 USD 1 EA			
	Valid from: 07/01/2007 To: 10/31/2007 Gross Price 16.54 USD 1 EA			
	Valid from: 11/01/2007 To: 01/31/2008 Gross Price 18.29 USD 1 EA			
	Valid from: 02/01/2008 To: 03/31/2008 Gross Price 17.55 USD 1 EA			
	Valid from: 04/01/2008 To: 06/30/2008 Gross Price 16.69 USD 1 EA			
	Valid from: 07/01/2008 To: 09/30/2008 Gross Price 17.55 USD 1 EA			
	Valid from: 10/01/2008 To: 12/31/2008 Gross Price 17.61 USD 1 EA			
	Valid from: 01/01/2009 To: 02/28/2009 Gross Price 16.76 USD 1 EA			

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Item	Material/Description	Target QtyUM	Unit Price	Amount
	Valid from: 03/01/2009 To: 06/30/2009			
	Gross Price 14.51 USD	1 EA		
	Valid from: 07/01/2009 To: 12/31/9999			
	Gross Price 14.79 USD	1 EA		
0050	10001770 MILK, WHOLE GRADE A 2% SWEET 1/2 PINT	49,500 each	1.98 per /10	\$ 9,801.00
	Valid from: 03/08/2007 To: 06/30/2007			
	Gross Price 0.20 USD	1 EA		
	Valid from: 07/01/2007 To: 10/31/2007			
	Gross Price 2.19 USD	10 EA		
	Valid from: 11/01/2007 To: 01/31/2008			
	Gross Price 2.40 USD	10 EA		
	Valid from: 02/01/2008 To: 03/31/2008			
	Gross Price 2.32 USD	10 EA		
	Valid from: 04/01/2008 To: 06/30/2008			
	Gross Price 2.22 USD	10 EA		
	Valid from: 07/01/2008 To: 09/30/2008			
	Gross Price 2.31 USD	10 EA		
	Valid from: 10/01/2008 To: 12/31/2008			
	Gross Price 2.31 USD	10 EA		
	Valid from: 01/01/2009 To: 02/28/2009			
	Gross Price 2.19 USD	10 EA		
	Valid from: 03/01/2009 To: 06/30/2009			
	Gross Price 1.96 USD	10 EA		
	Valid from: 07/01/2009 To: 12/31/9999			
	Gross Price 1.98 USD	10 EA		
0060	10101150 MILK,WHOLE,GRADE A,2% SWEET,1/2 GALLON	2,500 gallon, US	1.49	\$ 3,725.00
	Valid from: 03/08/2007 To: 06/30/2007			
	Gross Price 1.50 USD	1 GAL		

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Item	Material/Description	Target QtyUM	Unit Price	Amount
	Valid from: 07/01/2007 To: 10/31/2007			
	Gross Price 1.65 USD	1 GAL		
	Valid from: 11/01/2007 To: 01/31/2008			
	Gross Price 1.82 USD	1 GAL		
	Valid from: 02/01/2008 To: 03/31/2008			
	Gross Price 1.76 USD	1 GAL		
	Valid from: 04/01/2008 To: 06/30/2008			
	Gross Price 1.68 USD	1 GAL		
	Valid from: 07/01/2008 To: 09/30/2008			
	Gross Price 1.75 USD	1 GAL		
	Valid from: 10/01/2008 To: 12/31/2008			
	Gross Price 1.75 USD	1 GAL		
	Valid from: 01/01/2009 To: 02/28/2009			
	Gross Price 1.66 USD	1 GAL		
	Valid from: 03/01/2009 To: 06/30/2009			
	Gross Price 1.47 USD	1 GAL		
	Valid from: 07/01/2009 To: 12/31/9999			
	Gross Price 1.49 USD	1 GAL		
0070	10101202 MILK,WHOLE,GRADE A,2% SWEET,1GALLON	9,800 gallon, US	2.72	\$ 26,656.00
	Valid from: 03/08/2007 To: 06/30/2007			
	Gross Price 2.75 USD	1 GAL		
	Valid from: 07/01/2007 To: 10/31/2007			
	Gross Price 3.05 USD	1 GAL		
	Valid from: 11/01/2007 To: 01/31/2008			
	Gross Price 3.39 USD	1 GAL		
	Valid from: 02/01/2008 To: 03/31/2008			
	Gross Price 3.27 USD	1 GAL		
	Valid from: 04/01/2008 To: 06/30/2008			
	Gross Price 3.10 USD	1 GAL		

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Item	Material/Description	Target QtyUM	Unit Price	Amount
	Valid from: 07/01/2008 To: 12/31/2008 Gross Price 3.25 USD 1 GAL			
	Valid from: 01/01/2009 To: 02/28/2009 Gross Price 3.06 USD 1 GAL			
	Valid from: 03/01/2009 To: 06/30/2009 Gross Price 2.68 USD 1 GAL			
	Valid from: 07/01/2009 To: 12/31/9999 Gross Price 2.72 USD 1 GAL			
0080	10001753 MILK,WHOLE,GRADE A,2% SWEET,5GAL CONTNR	6,900 each	13.80	\$ 95,220.00
	Valid from: 03/08/2007 To: 06/30/2007 Gross Price 13.95 USD 1 EA			
	Valid from: 07/01/2007 To: 10/31/2007 Gross Price 15.44 USD 1 EA			
	Valid from: 11/01/2007 To: 01/31/2008 Gross Price 17.15 USD 1 EA			
	Valid from: 02/01/2008 To: 03/31/2008 Gross Price 16.53 USD 1 EA			
	Valid from: 04/01/2008 To: 06/30/2008 Gross Price 15.70 USD 1 EA			
	Valid from: 07/01/2008 To: 09/30/2008 Gross Price 16.45 USD 1 EA			
	Valid from: 10/01/2008 To: 12/31/2008 Gross Price 16.43 USD 1 EA			
	Valid from: 01/01/2009 To: 02/28/2009 Gross Price 15.50 USD 1 EA			
	Valid from: 03/01/2009 To: 06/30/2009 Gross Price 13.60 USD 1 EA			
	Valid from: 07/01/2009 To: 12/31/9999 Gross Price 13.80 USD 1 EA			

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Item	Material/Description	Target Qty	UM	Unit Price	Amount
0090	10102177 MILK.WHOLE,GRADE A,1%SWEET,1/2 PT	98,500	Pint US l	2.00 per /10	\$ 197,000.00
	Valid from: 03/08/2007 To: 06/30/2007				
	Gross Price	0.19 USD	1 PT		
	Valid from: 07/01/2007 To: 10/31/2007				
	Gross Price	2.07 USD	10 PT		
	Valid from: 11/01/2007 To: 01/31/2008				
	Gross Price	2.38 USD	10 PT		
	Valid from: 02/01/2008 To: 03/31/2008				
	Gross Price	2.32 USD	10 PT		
	Valid from: 04/01/2008 To: 06/30/2008				
	Gross Price	2.22 USD	10 PT		
	Valid from: 07/01/2008 To: 09/30/2008				
	Gross Price	2.31 USD	10 PT		
	Valid from: 10/01/2008 To: 12/31/2008				
	Gross Price	2.30 USD	10 PT		
	Valid from: 01/01/2009 To: 02/28/2009				
	Gross Price	2.18 USD	10 PT		
	Valid from: 03/01/2009 To: 06/30/2009				
	Gross Price	1.98 USD	10 PT		
	Valid from: 07/01/2009 To: 12/31/9999				
	Gross Price	2.00 USD	1 PT		
0100	10102338 MILK,FAT FREE,SKIM,5 GAL CONTAINERS	12,000	gallon, US	12.60 per /5	\$ 30,240.00
	Valid from: 03/08/2007 To: 06/30/2007				
	Gross Price	12.75 USD	5 GAL		
	Valid from: 07/01/2007 To: 10/31/2007				
	Gross Price	14.07 USD	5 GAL		
	Valid from: 11/01/2007 To: 01/31/2008				
	Gross Price	15.74 USD	5 GAL		

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	Valid from: 02/01/2008 To: 03/31/2008			
	Gross Price 15.29 USD	5 GAL		
	Valid from: 04/01/2008 To: 06/30/2008			
	Gross Price 14.52 USD	5 GAL		
	Valid from: 07/01/2008 To: 09/30/2008			
	Gross Price 15.11 USD	5 GAL		
	Valid from: 10/01/2008 To: 12/31/2008			
	Gross Price 14.95 USD	5 GAL		
	Valid from: 01/01/2009 To: 02/28/2009			
	Gross Price 13.95 USD	5 GAL		
	Valid from: 03/01/2009 To: 06/30/2009			
	Gross Price 12.50 USD	5 GAL		
	Valid from: 07/01/2009 To: 12/31/9999			
	Gross Price 12.60 USD	5 GAL		
0110	10001862 MILK, SKIM, GRADE A, 1 GALLON WAX CARTON	12,000 each	2.52	\$ 30,240.00
	Valid from: 03/08/2007 To: 06/30/2007			
	Gross Price 2.55 USD	1 EA		
	Valid from: 07/01/2007 To: 10/26/2007			
	Gross Price 3.06 USD	1 EA		
	Valid from: 10/26/2007 To: 01/31/2008			
	Gross Price 3.15 USD	1 EA		
	Valid from: 02/01/2008 To: 03/31/2008			
	Gross Price 2.95 USD	1 EA		
	Valid from: 04/01/2008 To: 06/30/2008			
	Gross Price 2.90 USD	1 EA		
	Valid from: 07/01/2008 To: 09/30/2008			
	Gross Price 3.02 USD	1 EA		
	Valid from: 10/01/2008 To: 12/31/2008			
	Gross Price 2.99 USD	1 EA		

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Item	Material/Description	Target Qty	UM	Unit Price	Amount
	Valid from: 01/01/2009 To: 02/28/2009				
	Gross Price 2.79 USD	1	EA		
	Valid from: 03/01/2009 To: 06/30/2009				
	Gross Price 2.50 USD	1	EA		
	Valid from: 07/01/2009 To: 12/31/9999				
	Gross Price 2.52 USD	1	EA		
0120	10102375 MILK,FAT FREE SKIM,1/2 PT	276,000	Pint US l per /10	1.49	\$ 41,124.00
	Valid from: 03/08/2007 To: 06/27/2007				
	Gross Price 1.75 USD	10	PT		
	Valid from: 06/28/2007 To: 10/25/2007				
	Gross Price 1.91 USD	10	PT		
	Valid from: 10/26/2007 To: 01/31/2008				
	Gross Price 2.12 USD	10	PT		
	Valid from: 02/01/2008 To: 03/31/2008				
	Gross Price 1.84 USD	10	PT		
	Valid from: 04/01/2008 To: 06/30/2008				
	Gross Price 1.73 USD	10	PT		
	Valid from: 07/01/2008 To: 09/30/2008				
	Gross Price 1.80 USD	10	PT		
	Valid from: 10/01/2008 To: 12/31/2008				
	Gross Price 1.78 USD	10	PT		
	Valid from: 01/01/2009 To: 02/28/2009				
	Gross Price 1.66 USD	10	PT		
	Valid from: 03/01/2009 To: 06/30/2009				
	Gross Price 1.47 USD	10	PT		
	Valid from: 07/01/2009 To: 12/31/9999				
	Gross Price 1.49 USD	10	PT		
0130	10101314 CHOCOLATE MILK, FAT FREE, 1/2 PINT	42,500	Pint US l per /10	1.54	\$ 6,545.00

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Contact Bob Coleman  
Your reference

Contract No. 4600012564  
Date 03/08/2007  
Our reference ST

Item	Material/Description	Target Qty	UM	Unit Price	Amount
	Valid from: 03/08/2007 To: 06/30/2007				
	Gross Price	0.18 USD	1 PT		
	Valid from: 07/01/2007 To: 10/31/2007				
	Gross Price	1.96 USD	10 PT		
	Valid from: 11/01/2007 To: 01/31/2008				
	Gross Price	2.17 USD	10 PT		
	Valid from: 02/01/2008 To: 03/31/2008				
	Gross Price	1.89 USD	10 PT		
	Valid from: 04/01/2008 To: 06/30/2008				
	Gross Price	1.78 USD	10 PT		
	Valid from: 07/01/2008 To: 09/30/2008				
	Gross Price	1.85 USD	10 PT		
	Valid from: 10/01/2008 To: 12/31/2008				
	Gross Price	1.83 USD	10 PT		
	Valid from: 01/01/2009 To: 02/28/2009				
	Gross Price	1.71 USD	10 PT		
	Valid from: 03/01/2009 To: 06/30/2009				
	Gross Price	1.52 USD	10 PT		
	Valid from: 07/01/2009 To: 12/31/9999				
	Gross Price	1.54 USD	10 PT		
0140	10102119 CHOCOLATE MILK, 1% BUTTERFAT MAX, 1/2 PT	82,500	Pint US l per /10	1.83	\$ 150,975.00
	Valid from: 03/08/2007 To: 06/30/2007				
	Gross Price	0.18 USD	1 PT		
	Valid from: 07/01/2007 To: 10/31/2007				
	Gross Price	1.97 USD	10 PT		
	Valid from: 11/01/2007 To: 01/31/2008				
	Gross Price	2.28 USD	10 PT		
	Valid from: 02/01/2008 To: 03/31/2008				
	Gross Price	2.22 USD	10 PT		

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Your reference

Contract No. 4600012564  
Date 03/08/2007  
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Item	Material/Description	Target Qty	UM	Unit Price	Amount
	Valid from: 04/01/2008 To: 06/30/2008				
	Gross Price 2.12 USD	10	PT		
	Valid from: 03/01/2009 To: 06/30/2009				
	Gross Price 1.72 USD	10	PT		
	Valid from: 07/01/2009 To: 12/31/9999				
	Gross Price 1.83 USD	1	PT		
0150	10102039 CHOCOLATE MILK, WH GR A, 1% SWT, 3 GAL	25,400	each	8.55	\$ 217,170.00
	Valid from: 03/08/2007 To: 06/30/2007				
	Gross Price 7.95 USD	1	EA		
	Valid from: 07/01/2007 To: 10/31/2007				
	Gross Price 8.74 USD	1	EA		
	Valid from: 11/01/2007 To: 01/31/2008				
	Gross Price 9.74 USD	1	EA		
	Valid from: 02/01/2008 To: 03/31/2008				
	Gross Price 9.59 USD	1	EA		
	Valid from: 04/01/2008 To: 06/30/2008				
	Gross Price 9.34 USD	1	EA		
	Valid from: 07/01/2008 To: 09/30/2008				
	Gross Price 9.69 USD	1	EA		
	Valid from: 10/01/2008 To: 12/31/2008				
	Gross Price 9.60 USD	1	EA		
	Valid from: 01/01/2009 To: 02/28/2009				
	Gross Price 9.00 USD	1	EA		
	Valid from: 03/01/2009 To: 06/30/2009				
	Gross Price 8.51 USD	1	EA		
	Valid from: 07/01/2009 To: 12/31/9999				
	Gross Price 8.55 USD	1	EA		
0160	10001866 BUTTERMILK,BULGARIAN, WH GR A, 1/2 GAL	25,800	each	1.81	\$ 46,698.00

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Contract No. 4600012564  
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Item	Material/Description	Target QtyUM	Unit Price	Amount
	Valid from: 03/08/2007 To: 06/30/2007			
	Gross Price 1.85 USD	1 EA		
	Valid from: 07/01/2007 To: 10/31/2007			
	Gross Price 2.01 USD	1 EA		
	Valid from: 11/01/2007 To: 01/31/2008			
	Gross Price 2.18 USD	1 EA		
	Valid from: 02/01/2008 To: 03/31/2008			
	Gross Price 2.11 USD	1 EA		
	Valid from: 04/01/2008 To: 06/30/2008			
	Gross Price 2.02 USD	1 EA		
	Valid from: 07/01/2008 To: 09/30/2008			
	Gross Price 2.11 USD	1 EA		
	Valid from: 10/01/2008 To: 12/31/2008			
	Gross Price 2.12 USD	1 EA		
	Valid from: 01/01/2009 To: 02/28/2009			
	Gross Price 2.03 USD	1 EA		
	Valid from: 03/01/2009 To: 12/31/9999			
	Gross Price 1.81 USD	1 EA		
9170	10101246 BUTTERMILK,CULTURED,LOWFAT,GR A, 1/2 GAL	3,900 each	1.59	\$ 6,201.00
	Valid from: 03/08/2007 To: 06/30/2007			
	Gross Price 1.60 USD	1 EA		
	Valid from: 07/01/2007 To: 10/31/2007			
	Gross Price 1.73 USD	1 EA		
	Valid from: 11/01/2007 To: 01/31/2008			
	Gross Price 1.90 USD	1 EA		
	Valid from: 02/01/2008 To: 03/31/2008			
	Gross Price 1.85 USD	1 EA		
	Valid from: 04/01/2008 To: 06/30/2008			
	Gross Price 1.78 USD	1 EA		

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Item	Material/Description	Target Qty	UM	Unit Price	Amount
	Valid from: 07/01/2008 To: 09/30/2008				
	Gross Price	1.84 USD	1 EA		
	Valid from: 10/01/2008 To: 12/31/2008				
	Gross Price	1.82 USD	1 EA		
	Valid from: 01/01/2009 To: 02/28/2009				
	Gross Price	1.72 USD	1 EA		
	Valid from: 03/01/2009 To: 06/30/2009				
	Gross Price	1.58 USD	1 EA		
	Valid from: 07/01/2009 To: 12/31/9999				
	Gross Price	1.59 USD	1 EA		
9180	10101187 BUTTERMILK, CULTURED LOW FAT, 1/2 PINT	13,860	each	1.72 per /10	\$ 2,383.92
	Valid from: 03/08/2007 To: 06/30/2007				
	Gross Price	0.20 USD	1 EA		
	Valid from: 07/01/2007 To: 10/31/2007				
	Gross Price	2.16 USD	10 EA		
	Valid from: 11/01/2007 To: 01/31/2008				
	Gross Price	2.37 USD	10 EA		
	Valid from: 02/01/2008 To: 03/31/2008				
	Gross Price	2.09 USD	10 EA		
	Valid from: 04/01/2008 To: 06/30/2008				
	Gross Price	1.98 USD	10 EA		
	Valid from: 07/01/2008 To: 09/30/2008				
	Gross Price	2.05 USD	10 EA		
	Valid from: 10/01/2008 To: 12/31/2008				
	Gross Price	2.03 USD	10 EA		
	Valid from: 01/01/2009 To: 02/28/2009				
	Gross Price	1.91 USD	10 EA		
	Valid from: 03/01/2009 To: 12/31/9999				
	Gross Price	1.72 USD	10 EA		

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## Term Contract

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Item	Material/Description	Target QtyUM	Unit Price	Amount
9190	10102030 BUTTERMILK, WH GRADE A,COOKING,1/2 GAL	6,000 each	1.42	\$ 8,520.00
	Valid from: 03/08/2007 To: 06/30/2007			
	Gross Price 1.40 USD	1 EA		
	Valid from: 07/01/2007 To: 10/31/2007			
	Gross Price 1.59 USD	1 EA		
	Valid from: 11/01/2007 To: 01/31/2008			
	Gross Price 1.75 USD	1 EA		
	Valid from: 02/01/2008 To: 03/31/2008			
	Gross Price 1.71 USD	1 EA		
	Valid from: 04/01/2008 To: 09/30/2008			
	Gross Price 1.54 USD	1 EA		
	Valid from: 10/01/2008 To: 12/31/2008			
	Gross Price 1.59 USD	1 EA		
	Valid from: 01/01/2009 To: 02/28/2009			
	Gross Price 1.44 USD	1 EA		
	Valid from: 03/01/2009 To: 06/30/2009			
	Gross Price 1.43 USD	1 EA		
	Valid from: 07/01/2009 To: 12/31/9999			
	Gross Price 1.42 USD	1 EA		
9200	10002019 YOGURT, ASSORTED FLAVORS AND PLAIN,1/2PT	480 each	5.70 per /10	\$ 273.60
	Valid from: 03/08/2007 To: 06/30/2007			
	Gross Price 0.52 USD	1 EA		
	Valid from: 07/01/2007 To: 10/25/2007			
	Gross Price 5.45 USD	10 EA		
	Valid from: 10/26/2007 To: 10/31/2007			
	Gross Price 5.55 USD	10 EA		
	Valid from: 11/01/2007 To: 01/31/2008			
	Gross Price 5.55 USD	10 EA		

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Item	Material/Description	Target QtyUM	Unit Price	Amount
	Valid from: 02/01/2008 To: 03/31/2008			
	Gross Price 5.56 USD	10 EA		
	Valid from: 04/01/2008 To: 09/30/2008			
	Gross Price 5.50 USD	10 EA		
	Valid from: 10/01/2008 To: 02/28/2009			
	Gross Price 5.70 USD	10 EA		
	Valid from: 03/01/2009 To: 12/31/9999			
	Gross Price 5.70 USD	10 EA		
9210	10122112 YOGURT, ASSTD FLAVORS/PLN,LOWFAT,1/2 PT	16,500 each	5.90 per /10	\$ 97,350.00
	Valid from: 03/08/2007 To: 06/30/2007			
	Gross Price 0.52 USD	1 EA		
	Valid from: 07/01/2007 To: 10/31/2007			
	Gross Price 5.45 USD	10 EA		
	Valid from: 11/01/2007 To: 03/31/2008			
	Gross Price 5.55 USD	10 EA		
	Valid from: 04/01/2008 To: 06/30/2008			
	Gross Price 5.50 USD	10 EA		
	Valid from: 07/01/2008 To: 09/30/2008			
	Gross Price 5.70 USD	10 EA		
	Valid from: 10/01/2008 To: 02/28/2009			
	Gross Price 5.90 USD	10 EA		
	Valid from: 03/01/2009 To: 12/31/9999			
	Gross Price 5.90 USD	1 EA		
9220	10102411 YOGURT, PLAIN, 5 POUND CONTAINERS	2,400 each	5.00	\$ 1,200.00
	Valid from: 03/08/2007 To: 06/30/2007			
	Gross Price 4.50 USD	1 EA		
	Valid from: 07/01/2007 To: 10/31/2007			
	Gross Price 4.64 USD	1 EA		

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Item	Material/Description	Target Qty	UM	Unit Price	Amount
	Valid from: 11/01/2007 To: 01/31/2008				
	Gross Price	4.79 USD	1 EA		
	Valid from: 02/01/2008 To: 03/31/2008				
	Gross Price	4.82 USD	1 EA		
	Valid from: 04/01/2008 To: 06/30/2008				
	Gross Price	4.77 USD	1 EA		
	Valid from: 07/01/2008 To: 09/30/2008				
	Gross Price	4.90 USD	1 EA		
	Valid from: 10/01/2008 To: 02/28/2009				
	Gross Price	5.00 USD	1 EA		
	Valid from: 03/01/2009 To: 12/31/9999				
	Gross Price	5.00 USD	10 EA		
9230	10101310 SOUR CREAM,5 LB, CONTAINER	8,300	pound, US	5.48	\$ 45,484.00
	Valid from: 03/08/2007 To: 06/30/2007				
	Gross Price	4.95 USD	1 LB		
	Valid from: 07/01/2007 To: 10/31/2007				
	Gross Price	5.49 USD	1 LB		
	Valid from: 11/01/2007 To: 01/31/2008				
	Gross Price	5.71 USD	1 LB		
	Valid from: 02/01/2008 To: 03/31/2008				
	Gross Price	5.63 USD	1 LB		
	Valid from: 04/01/2008 To: 06/30/2008				
	Gross Price	5.64 USD	1 LB		
	Valid from: 07/01/2008 To: 09/30/2008				
	Gross Price	5.83 USD	1 LB		
	Valid from: 10/01/2008 To: 02/28/2009				
	Gross Price	6.13 USD	1 LB		
	Valid from: 03/01/2009 To: 12/31/9999				
	Gross Price	5.48 USD	1 LB		

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Item	Material/Description	Target QtyUM	Unit Price	Amount
9240	10101436 SOUR CREAM, FRESH,LOW FAT,40 C,2GRFA16OZ	800 each	1.28	\$ 1,024.00
	Valid from: 03/08/2007 To: 06/30/2007			
	Gross Price 1.17 USD	1 EA		
	Valid from: 07/01/2007 To: 10/31/2007			
	Gross Price 1.28 USD	1 EA		
	Valid from: 11/01/2007 To: 01/31/2008			
	Gross Price 1.32 USD	1 EA		
	Valid from: 02/01/2008 To: 03/31/2008			
	Gross Price 1.31 USD	1 EA		
	Valid from: 04/01/2008 To: 06/30/2008			
	Gross Price 1.30 USD	1 EA		
	Valid from: 07/01/2008 To: 09/30/2008			
	Gross Price 1.35 USD	1 EA		
	Valid from: 10/01/2008 To: 02/28/2009			
	Gross Price 1.41 USD	1 EA		
	Valid from: 03/01/2009 To: 12/31/9999			
	Gross Price 1.28 USD	1 EA		
9250	10102249 SOUR CREAM,IND PROTIONS, 1OZ, CONTAINERS	42,000 each	13.58 per /100	\$ 5,703.60
	Valid from: 03/08/2007 To: 06/30/2007			
	Gross Price 12.50 USD	100 EA		
	Valid from: 07/01/2007 To: 10/31/2007			
	Gross Price 12.98 USD	100 EA		
	Valid from: 11/01/2007 To: 01/31/2008			
	Gross Price 13.25 USD	100 EA		
	Valid from: 02/01/2008 To: 03/31/2008			
	Gross Price 13.15 USD	100 EA		
	Valid from: 04/01/2008 To: 06/30/2008			
	Gross Price 13.11 USD	100 EA		

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Item	Material/Description	Target Qty	UM	Unit Price	Amount
	Valid from: 07/01/2008 To: 09/30/2008				
	Gross Price	13.50 USD	100 EA		
	Valid from: 10/01/2008 To: 02/28/2009				
	Gross Price	13.58 USD	100 EA		
	Valid from: 03/01/2009 To: 12/31/9999				
	Gross Price	13.58 USD	100 EA		
9260	10102376 COTTAGE CHEESE,SM CURD,CREAMED,LF,5 LB.	8,900	pound, US	7.17	\$ 63,813.00
	Valid from: 03/08/2007 To: 06/30/2007				
	Gross Price	6.50 USD	1 LB		
	Valid from: 07/01/2007 To: 10/31/2007				
	Gross Price	7.55 USD	1 LB		
	Valid from: 11/01/2007 To: 01/31/2008				
	Gross Price	8.49 USD	1 LB		
	Valid from: 02/01/2008 To: 03/31/2008				
	Gross Price	8.68 USD	1 LB		
	Valid from: 04/01/2008 To: 09/30/2008				
	Gross Price	8.32 USD	1 LB		
	Valid from: 10/01/2008 To: 12/31/2008				
	Gross Price	8.77 USD	1 LB		
	Valid from: 01/01/2009 To: 02/28/2009				
	Gross Price	8.07 USD	1 LB		
	Valid from: 03/01/2009 To: 12/31/9999				
	Gross Price	7.17 USD	1 LB		
Estimated Net Value					1,153,866.12

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## STANDARD TERMS AND CONDITIONS

1. **GENERAL:** Any special terms and conditions included in the invitation for bid override these standard terms and conditions. The standard terms and conditions and any special terms and conditions become part of any contract entered into if any or all parts of the bid are accepted by the State of Arkansas.
2. **ACCEPTANCE AND REJECTION:** The state reserves the right to accept or reject all or any part of a bid or any and all bids, to waive minor technicalities, and to award the bid to best serve the interest of the state.
3. **BID SUBMISSION:** Bids must be submitted to the Office of State Procurement on this form, with attachments when appropriate, on or before the date and time specified for bid opening. If this form is not used, the bid may be rejected. The bid must be typed or printed in ink. The signature must be in ink. Unsigned bids will be disqualified. The person signing the bid should show title or authority to bind his firm in a contract. Each bid should be placed in a separate envelope completely and properly identified. Late bids will not be considered under any circumstances.
4. **PRICES:** Quote F.O.B. destination. Bid the unit price. In case of errors in extension, unit prices shall govern. Prices are firm and not subject to escalation unless otherwise specified in the bid invitation. Unless otherwise specified, the bid must be firm for acceptance for thirty days from the bid opening date. "Discount from list" bids are not acceptable unless requested in the bid invitation.
5. **QUANTITIES:** Quantities stated in term contracts are estimates only, and are not guaranteed. Bid unit price on the estimated quantity and unit of measure specified. The state may order more or less than the estimated quantity on term contracts. Quantities stated on firm contracts are actual requirements of the ordering agency.
6. **BRAND NAME REFERENCES:** Any catalog brand name or manufacturer's reference used in the bid invitation is descriptive only, not restrictive, and used to indicate the type and quality desired. Bids on brands of like nature and quality will be considered. If bidding on other than referenced specifications, the bid must show the manufacturer, brand or trade name, and other descriptions, and should include the manufacturer's illustrations and complete descriptions of the product offered. The State reserves the right to determine whether a substitute offered is equivalent to and meets the standards of the item specified, and the state may require the bidder to supply additional descriptive material. The bidder guarantees that the product offeror will meet or exceed specifications identified in this bid invitation. If the bidder takes no exception to specifications or reference data in this bid he will be required to furnish the product according to brand names, numbers, etc., as specified in the invitation.
7. **GUARANTY:** All items bid shall be newly manufactured, in first-class condition, latest model and design, including, where applicable, containers suitable for shipment and storage, unless otherwise indicated in the bid invitation. The bidder hereby guarantees that everything furnished hereunder will be free from defects in design, workmanship and material, that if sold by drawing, sample or specification, it will conform thereto and will serve the function for which it was furnished. The bidder further guarantees that if the items furnished hereunder are to be installed by the bidder, such items will function properly when installed. The bidder also guarantees that all applicable laws have been complied

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with relating to construction, packaging, labeling and registration. The bidder's obligations under this paragraph shall survive for a period of one year from the date of delivery, unless otherwise specified herein.

8. **SAMPLES:** Samples or demonstrators, when requested, must be furnished free of expense to the state. Each sample should be marked with the bidder's name and address, bid number and item number. If samples are not destroyed during reasonable examination they will be returned at bidder's expense, if requested, within ten days following the opening of bids. All demonstrators will be returned after reasonable examination.

9. **TESTING PROCEDURES FOR SPECIFICATIONS COMPLIANCE:** Tests may be performed on samples or demonstrators submitted with the bid or on samples taken from the regular shipment. In the event products tested fail to meet or exceed all conditions and requirements of the specifications, the cost of the sample used and the reasonable cost of the testing shall be borne by the bidder.

10. **AMENDMENTS:** The bid cannot be altered or amended after the bid opening except as permitted by regulation.

11. **TAXES AND TRADE DISCOUNTS:** Do not include state or local sales taxes in the bid price. Trade discounts should be deducted from the unit price and the net price should be shown in the bid.

12. **AWARD: Term Contracts:** A contract award will be issued to the successful bidder. It results in a binding obligation without further action by either party. This award does not authorize shipment. Shipment is authorized by the receipt of a purchase order from the ordering agency.

13. **Firm Contracts:** A written state purchase order authorizing shipment will be furnished to the successful bidder.

14. **LENGTH OF CONTRACT:** The invitation for bid will show the period of time the term contract will be in effect.

15. **DELIVERY ON FIRM CONTRACTS:** The invitation for bid will show the number of days to place a commodity in the ordering agency's designated location under normal conditions. If the bidder cannot meet the stated delivery, alternate delivery schedules may become a factor in an award. The Office of State Procurement has the right to extend delivery if reasons appear valid. If the date is not acceptable, the agency may buy elsewhere and any additional cost will be borne by the vendor.

16. **DELIVERY REQUIREMENTS:** No substitutions or cancellations are permitted without written approval of the Office of State Procurement. Delivery shall be made during agency work hours only 8:00 a.m. to 4:30 p.m., unless prior approval for other delivery has been obtained from the agency. Packing memoranda shall be enclosed with each shipment.

17. **STORAGE:** The ordering agency is responsible for storage if the contractor delivers within the time required and the agency cannot accept delivery.

18. **DEFAULT:** All commodities furnished will be subject to inspection and acceptance of the ordering

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agency after delivery. Back orders, default in promised delivery, or failure to meet specifications authorize the Office of State Procurement to cancel this contract or any portion of it and reasonably purchase commodities elsewhere and charge full increase, if any, in cost and handling to the defaulting contractor. The contractor must give written notice to the Office of State Procurement and ordering agency of the reason and the expected delivery date. Consistent failure to meet delivery without a valid reason may cause removal from the bidders list or suspension of eligibility for award.

19. VARIATION IN QUANTITY: The state assumes no liability for commodities produced, processed or shipped in excess of the amount specified on the agency's purchase order.

20. INVOICING: The contractor shall be paid upon the completion of all of the following:

- (1) submission of an original and the specified number of copies of a properly itemized invoice showing the bid and purchase order numbers, where itemized in the invitation for bid,
- (2) Delivery and acceptance of the commodities and
- (3) Proper and legal processing of the invoice by all necessary state agencies. Invoices must be sent to the "Invoice To" point shown on the purchase order.

21. STATE PROPERTY: Any specifications, drawings, technical information, dies, cuts, negatives, positives, data or any other commodity furnished to the contractor hereunder or in contemplation hereof or developed by the contractor for use hereunder shall remain property of the state, be kept confidential, be used only as expressly authorized and returned at the contractor's expense to the F.O.B. point properly identifying what is being returned.

22. PATENTS OR COPYRIGHTS: The contractor agrees to indemnify and hold the State harmless from all claims, damages and costs including attorneys' fees, arising from infringement of patents or copyrights.

23. ASSIGNMENT: Any contract entered into pursuant to this invitation for bid is not assignable nor the duties there under delegable by either party without the written consent of the other party of the contract.

24. OTHER REMEDIES: In addition to the remedies outlined herein, the contractor and the state have the right to pursue any other remedy permitted by law or in equity.

25. LACK OF FUNDS: The state may cancel this contract to the extent funds are no longer legally available for expenditures under this contract. Any delivered but unpaid for goods will be returned in normal condition to the contractor by the state. If the state is unable to return the commodities in normal condition and there are no funds legally available to pay for the goods, the contractor may file a claim with the Arkansas Claims Commission. If the contractor has provided services and there are no longer funds legally available to pay for the services, the contractor may file a claim.

26. DISCRIMINATION: In order to comply with the provision of Act 954 of 1977, relating to unfair employment practices, the bidder agrees that: (a) the bidder will not discriminate against any employee or applicant for employment because of race, sex, color, age, religion, handicap, or national origin; (b) in all solicitations or advertisements for employees, the bidder will state that all qualified applicants will receive consideration without regard to race, color, sex, age, religion, handicap, or national origin; (c) the

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bidder will furnish such relevant information and reports as requested by the Human Resources Commission for the purpose of determining compliance with the statute; (d) failure of the bidder to comply with the statute, the rules and regulations promulgated there under and this nondiscrimination clause shall be deemed a breach of contract and it may be cancelled, terminated or suspended in whole or in part; (e) the bidder will include the provisions of items (a) through (d) in every subcontract so that such provisions will be binding upon such subcontractor or vendor.

27. CONTINGENT FEE: The bidder guarantees that he has not retained a person to solicit or secure this contract upon an agreement or understanding for a commission, percentage, brokerage or contingent fee, except for retention of bona fide employees or bona fide established commercial selling agencies maintained by the bidder for the purpose of securing business.

28. ANTITRUST ASSIGNMENT: As part of the consideration for entering into any contract pursuant to this invitation for bid, the bidder named on the front of this invitation for bid, acting herein by the authorized individual or its duly authorized agent, hereby assigns, sells and transfers to the State of Arkansas all rights, title and interest in and to all causes of action it may have under the antitrust laws of the United States or this state for price fixing, which causes of action have accrued prior to the date of this assignment and which relate solely to the particular goods or services purchased or produced by this State pursuant to this contract.

29. DISCLOSURE: Failure to make any disclosure required by Governor's Executive Order 98-04, or any violation of any rule, regulation, or policy adopted pursuant to that order, shall be a material breach of the terms of this contract. Any contractor, whether an individual or entity, who fails to make the required disclosure or who violates any rule, regulation, or policy shall be subject to all legal remedies available to the agency.

**GENERAL CONDITIONS AND INSTRUCTIONS TO VENDOR:**

All purchasing rules and regulations defined by the State of Arkansas apply to this document.